Evangelism Class #3 - Outline

Truth: We don't let strangers into the deeper layers of our being, certainly not into the deepest layers.

Even Jesus had a relationship circle: strangers —> acquaintances —> friends (12 disciples) —> closer friends (Peter, James, John) —> best friend (John)

Key Point: Jesus is a stranger to the people around us. Jesus has to move from Stranger to Savior. That's what the process of evangelism helps facilitate!

7 Ways to move Jesus from Stranger to Savior: (breaking down physical/emotional barriers)

- 1. Heavy Love and Mercy
- 2. Interested Conversation
- 3. Consistency
- 4. Listening
- 5. Authenticity
- 6. Service
- 7. Sacrifice
 - HI-CLASS evangelism!

1. Heavy Love and Mercy

- Luke 15:1-7
 - Must love the lost the way God loves them.
 - Pharisees had no love. Merciless, arrogant, entitled to Heaven, happy to watch the world burn.
 - Luke 18:9-13
- **Key:** Without love and mercy, our evangelism is stopped in its tracks and Jesus will forever remain a stranger no one wants to know.
 - God desperately wants these people back!
 - Luke 19:10 even to the point of sending Jesus to die for them!
 - We were one of "those people."
- Truth: People don't care how much you know until they know how much you care.
 - Hebrews 8:8-10 New Covenant internalized because we saw how much God cared.

2. Interested Conversation

- Not "interestING" conversation. Don't need to become the life of the party or a master storyteller.
- Interested conversation = conversation that shows interest in the person.
 - Matthew 9:9-10 Jesus shows interest to people no one showed interest in!
 - 1) Ask how they're doing (genuinely not just as a formality)
 - 2) Make eye contact and friendly gestures (smile? hand on shoulder?)
 - 3) Put your phone away while talking to them
 - 4) Use their name.
 - 5) Listen attentively
 - 6) Ask probing questions
 - 7) Offer compliments (genuinely, not manipulatively)
 - 8) Contact them outside normal setting
 - 9) Acknowledge a birthday or special event
 - 10) Learn to say, "Tell me more about that."